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Small, Disadvantaged, 8(a) Business | DUNS: 788059488 | www.savangroup.com



Mission Oriented Business Integration Services (MOBIS)

Federal Supply Group 874-1/1RC

Contract: GS-10F-0156V

Contract Period: April 27, 2009 to April 26, 2014

AUTHORIZED FEDERAL SUPPLY SERVICE SCHEDULE PRICELIST



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I. Corporate Overview

Savan Group

Savan Group is a SBA 8(a) certified management and strategy consultancy founded on the idea of value-based consulting. We understand and appreciate the challenges facing organizations today. Our consultants create solutions that generate measurable results and value for our client organizations. Considering of all aspects of an organization – people, processes, and technology – is the foundation of our approach.

Practice Areas

Our **Business Strategy & Operations** practice area helps clients drive their agendas and advance their mission while mitigating risk. We formulate strategic and tactical approaches and facilitate transformational change in operations, which often involves understanding and approaching stakeholders and constituents in innovative ways to assess their systems for managing their people, processes, and technologies and make them more efficient. Services include:

- ▲ Organizational Strategy
- ▲ Strategic and Tactical Planning
- ▲ Business Process Modernization
- ▲ Human Capital Management
- ▲ Strategic Communications
- ▲ Risk Management

Our **Performance Assessment & Outcomes Improvement** practice area helps clients plan for, and assess, their performance, and develops more effective strategies for achieving results to increase transparency, improving decision management, and achieve cost savings. Based on structured methodologies and proven assessment techniques, we work with clients to provide cost, financial, and economic assessments to optimize resource allocation decisions and improve outcomes. Services include:

- ▲ Survey Research and Analysis
- ▲ Earned Value Management
- ▲ Operation Audits
- ▲ Compliance Assessments
- ▲ Performance Measurement and Metrics

Our **Policy Analysis & Rulemaking** practice helps clients define their policy objectives and develop the regulatory framework required to implement those objectives. Our services help clients develop, promulgate, and implement regulations through clear and precise drafting and sound and transparent analysis – generally under challenging deadlines. Services include:

- ▲ Policy Baseline Review
- ▲ Regulatory Impact Analysis
- ▲ Facilitation and Decision-Making Assistance
- ▲ Economic Impact Assessment
- ▲ Rulemaking/Drafting Assistance
- ▲ Public Comment Analysis and Response Support

II. Customer Information

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 874-1/1RC: Consulting Services. Contractor shall provide expert advice, assistance, guidance or counseling in support of agencies' mission oriented business functions. This may include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of consultation include but are not limited to: high performance work; process and productivity improvement; systems alignment; leadership systems; organizational assessments; cycle time performance measures and indicators; program audits; evaluations; and customized training.

TABLE 1: SAVAN GROUP ITEM DESCRIPTIONS AND AWARDED PRICES

SINs Service	Labor Category	Minimum Education	Minimum Years of Experience	GSA Price (Including IFF)
874-1/1RC	Partner	Bachelor's Degree	10 Years	\$181.85
874-1/1RC	Associate	Bachelor's Degree	4 Years	\$143.57
874-1/1RC	Senior Consultant	Bachelor's Degree	3 Years	\$114.86
874-1/1RC	Consultant	Bachelor's Degree	2 Years	\$95.71
874-1/1RC	Analyst	Bachelor's Degree	0 Years	\$76.57

- 1b. **Not applicable.**
- 1c. Labor Category Descriptions

TABLE 2: SAVAN GROUP LABOR CATEGORY DESCRIPTIONS

Labor Category	Description
Partner	Executive level manager with extensive knowledge in designated field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of subject matter related to the designated field or discipline.
Associate	Senior level manager with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Is responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts.

Senior Consultant	Possess demonstrated knowledge, experience, and ability in the development of solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates option in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives.
Consultant	Possesses demonstrated knowledge and experience applying analytic methodologies and principles to address client needs. Applies analytic techniques in the evaluation of project objectives and contributes to the implementation of strategic direction. Conducts activities in support of project team's objectives. Works closely with Consultants, Task Leads, or Project Manager.
Analyst	Possesses knowledge, some experience, and capabilities in the development of solutions, recommendations, or outcomes across multiple tasks and/or organizations. Supports the development of solutions to address organization's challenges. Supports project objectives and helps assess the impact of industry trends, policy, or standard methodologies.

2. Maximum order. **\$1 million**
3. Minimum order. **\$100**
4. Geographic coverage (delivery area). **50 states; District of Columbia; Puerto Rico**
5. Point(s) of production (city, county, and State or foreign country). **Not applicable.**
6. Discount from list prices or statement of net price. **5% to 14%**
7. Quantity discounts. **Not applicable.**
8. Prompt payment terms. **½% 20 days**
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin). **Not applicable.**
- 11a. Time of delivery. **As negotiated with ordering activity.**
- 11b. Expedited Delivery. **As negotiated with ordering activity.**
- 11c. Overnight and 2-day delivery. **Not applicable.**
- 11d. Urgent Requirements. **The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect faster delivery.**
12. F.O.B. point(s). Destination.
- 13a. Ordering address. **719 Carpenter Road; Alexandria, VA 22314**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address. **719 Carpenter Road; Alexandria, VA 22314**

15. Warranty provision. **Not applicable.**
16. Export packing charges, if applicable. **Not applicable.**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **None.**
18. Terms and conditions of rental, maintenance, and repair (if applicable). **Not applicable.**
19. Terms and conditions of installation (if applicable). **Not applicable.**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not applicable.**
- 20a. Terms and conditions for any other services (if applicable). **Not applicable.**
21. List of service and distribution points (if applicable). **Not applicable.**
22. List of participating dealers (if applicable). **Not applicable.**
23. Preventive maintenance (if applicable). **Not applicable.**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not applicable.**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. **Not applicable.**
25. Data Universal Number System (DUNS) number. **788059488**
26. Notification regarding registration in Central Contractor Registration (CCR) database. **Registered**

III. Ordering

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

The point of contact is Veeral Majmudar, President. If additional information is needed, please contact him at 703.855.6319 or vmajmudar@savangroup.com.

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Business Size: Small Business

Classification: SBA 8(a) Certified, Case Number 302378

MOBIS Schedule: GS-10F-0156V